

## Interview Questions

### **What are some of your weaknesses? Strengths?**

Don't let the first part of this question trip you up. When you describe your weaknesses indicate that you are always looking for ways to improve professionally and personally. Highlight your strengths by outlining the qualities that make you a great asset to any company. As you discuss your strengths, give examples and have them pertinent to the job position that you are interviewing for at the time.

### **Tell me about yourself.**

This may seem like an easy enough question, but be sure to stay focused. Employers want to hear about your skills, education and experiences, not about your childhood and events growing up. Start the dialogue from most current position to earliest (only go back 10/12 years.)

### **Why should we hire you?**

This is where your 30-second marketing speech comes in handy. Summarize your experiences and highlight your accomplishments. It doesn't hurt to throw in the characteristics that make you a desirable candidate; i.e.: responsible, goal-oriented, self-motivated, etc. – the focus is how you match the job lead and what you bring to the table.

### **Why do you want to work for ABC Company?**

You should prepare to answer this question by educating yourself about the company, culture and open position. The company's website can be a great way to get this information prior to the interview.

### **Do you have any questions for us?**

Take this opportunity to ask questions that give you a better idea of the job profile and responsibilities for open positions. You can also use the opportunity to ask about next steps in the process.